

"The engineers at FeneTech know the language, they know the parts, they feel our pain."



"FeneVision is the engine that powers our plant, but it lets *us* drive it where we want to go."



FeneMan —  
the mission  
continues ...

**It's another day at Vista Window Company in Warren, Ohio.**

**Ron Mascarella, General Manager, talks about his experience with FeneVision™ ...**

#### STARTING WITH A CLEAN SLATE TO MAKE WINDOWS OUR WAY

When we started Vista in 2001, our plan was to create from the ground up the ultimate close-to-the-customer window company. We wanted to have the shortest lead times, the cleanest product and the most fantastic customer service.

Combined, the key people here have nearly 100 years of window- and door-making experience. During that time, we've learned from our mistakes and from watching other companies make every mistake in the book.

Vista was our clean slate.

#### MADE FOR THE WAY PEOPLE MAKE WINDOWS

We needed a manufacturing system that could take all our knowledge and harness it, that would adapt to our way of making windows — not us to it. We felt we were familiar with all the software companies specific to the industry or that could come in and do something custom.

We chose FeneVision because it's made for the way we make windows.

Today, FeneVision is the engine that powers our plant, but it lets us drive it where we want to go. It's incredibly open and flexible. It has all the horsepower you need and an unlimited ability to grow at the speed we need to grow.

We know FeneVision will help us become a much larger company — it can take us to any level we want to go.

#### KNOWLEDGE TIMES THREE

FeneTech's years of process control and manufacturing experience and their direct development in fenestration — that partnership of window, overall manufacturing and software knowledge — is very strong. The engineers at FeneTech have spent lots of time in window and door plants. They know the language, they know the parts and they understand our needs.

They know what FeneVision can do. Not what they think it *might* do, but what it *can* do. And FeneVision has done 150 percent of what they said it would do.

#### VISUAL MANUFACTURING: SEEING IS EFFICIENCY

FeneVision's visual manufacturing lets our people see a picture of what's being made as it's made. That means we catch problems in real time, not when units are done. Plus we have lots of new people on the floor. With FeneVision we can get them trained and productive very quickly.

FeneVision gives us the ability to stay totally integrated from order entry to shipping. It brings it all together. Without it, we'd be putting the wrong window on the wrong truck like everybody else. It's as important as your equipment, because it does as much or more for you.

When your software starts limiting what you can do, it's time to get rid of that software. If you start out with the wrong choice, you pay for it.

No matter where Vista goes, we're confident FeneVision will go with us. It's a commitment, but one we're glad we made.

## FeneVision™

The next level in fenestration automation

FENEVISION PRODUCTION CONTROL • FENEVISION INFORMATION CENTER • FENEVISION TRACKING SYSTEM • FENETECH SYSTEMS INTEGRATION

Quotation • Order entry • Pricing • Dynamic product configurator • Production scheduling • Raw material optimization • Machine interfaces  
Inventory control • Bar code integration • Invoicing • Web-based real time status • Shipping management • Accounting systems integration

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